

Message Text

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ACTION EUR-12

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FOR EUR/SOV - KOVNER

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E.O. 11652: NA

TAGS: BGEN, UR, US

SUBJ: MULTIPLE ENTRY-EXIT VISAS FOR RESIDENT U.S. BUSINESSMEN

REF: MOSCOW 14684

1. AT OCTOBER 16 RECEPTION MARKING OPENING OF PULLMAN CORPORATION'S MOSCOW OFFICE, COMMATT RAISED SUBJECT OF MULTIPLE ENTRY/EXIT VISAS FOR U.S. BUSINESSMAN WITH N.M. SHPINKOV, DEPUTY CHIEF OF FOREIGN TRADE MINISTRY'S PROTOCOL DEPARTMENT. COMMATT NOTED THAT ONLY ONE OF PULLMAN'S THREE RESIDENT EMPLOYEES HAD RECEIVED MULTIPLE ENTRY/EXIT VISA AND SUGGESTED THAT MINISTRY OF FOREIGN TRADE SHOULD BE MORE FORTH-COMING IN THIS AREA.

2. IN REPLY, SHPINKOV, WHO HAS NOT BEEN EXPECIALLY POSITIVE WHEN PREVIOUSLY APPROACHED BY US ON THIS QUESTION, POINTED OUT THAT ONLY EIGHT SOVIET COMMERCIAL REPRESENTATIVES PERMANENTLY STATIONED IN U.S. HAVE BEEN GIVEN MULTIPLE ENTRY VISAS WHEREAS MANY MORE U.S.BUSINESS-MEN HAVE SOVIET MULTIPLE ENTRY/EXIT VISAS. ACCORDING TO SHPINKOV, PROBLEM SHOULD BE SOLVED ON BASIS OF RECIPROCITY.

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3. COMMENT: SHPINKOV'S REMARKS GIVE REASON TO BELIEVE THAT

SOVIETS WOULD BE RECEPTIVE TO APPROACH PROPOSED REFTEL WHEREBY
ALL SOVIETS ASSIGNED TO COMMERCIAL OFFICES IN (KAMA AND AMTORG)
WOULD BE GIVEN ONE-YEAR MULTIPLE ENTRY VISAS IN EXCHANGE FOR
MULTIPLE ENTRY/EXIT SOVIET VISAS FOR ALL RESIDENT EMPLOYEES OF
ACCREDITED U.S. COMPANIES. EMBASSY PLANS APPROACH
SOVIETS ON THIS MATTER, FORMALLY TO FOREIGN MINISTRY'S
CONSULAR ADMINISTRATION WITH INFORMAL
NOTIFICATION TO MINISTRY OF FOREIGN TRADE'S PROTOCOL DEPARTMENT.
IN THIS CASE, EMBASSY PLANS TO CITE ARTICLE FOUR OF LONG-
TERM ECONOMIC AGREEMENT SIGNED JULY 1974.
STOESSEL

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